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Transport and Import solutions after January 1 - 2021

The suggested solutions are combinations of:

- Transport company
 - o UPS, Dachser or EXW (transport by Channel Partner)
- Broker
 - o UPS, Dachser or by Channel Partner (3rd party broker with own contract or inhouse)

Below we will explain the requirements per solution:

Solution 1. Transport: UPS. Broker: UPS

- For this solution, you will be contacted in the next few days by UPS to sign a POA. If you agree with the content, please follow the instructions accordingly and send back to UPS (contact details mentioned in the e-mail of UPS)
- The POA is already attached
- Please inform Hypertherm (<u>Brexit@Hypertherm.com</u>), that you have signed the POA between your company and UPS
- The expected brokerage cost by UPS is not yet known, but will be shared by UPS to you as soon as possible
- UPS will set up an account with you (if not yet in place) to process the payments from you to UPS

Solution 2. Transport: Dachser. Broker: Dachser

- For this solution, you will be contacted in the next few days by Dachser to sign a POA. If you agree with the content, please follow the instructions accordingly and send back to Dachser (contact details mentioned in the e-mail of Dachser)
- The POA will be sent by Dachser in the next few days
- Please inform Hypertherm (<u>Brexit@Hypertherm.com</u>), that you have signed the POA between your company and Dachser
- The expected brokerage cost by Dasher will be around GBP 55. This does not include duties and VAT to be paid by you to Dachser
- Dachser will set up an account with you (if not yet in place) to process the payments from you to Dachser.

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Solution 3. Transport: Dachser or UPS. Broker: Channel Partner (inhouse or 3rd party)

- For this solution, we need to know your broker details (even if you decide to do it in-house) as we need to inform UPS and/or Dachser that the importation process can be carried out and that UPS and / or Dachser can communicate with the appointed broker.
- Hypertherm will inform UPS and / or Dachser of the contact details of the appointed broker (or in-house).
- Please inform Hypertherm (<u>Brexit@Hypertherm.com</u>) of all broker details (name, address, contact person, contact details)
- The brokerage cost, duties and VAT are to be paid by you.

Solution 4. Transport: Channel Partner. Broker: Channel Partner (inhouse or 3rd party)

- This is actually an EXW solution
- Export documents will be prepared by UPS (Hypertherm)
- For this solution, we need to know your broker details (even if you decide to do it in-house) as we need to inform UPS and/or Dachser that the importation process can be carried out.
- The brokerage cost, duties and VAT are to be paid by you.
- Please inform Hypertherm (Brexit@Hypertherm.com) if you select this solution

Please do contact us in case you have any questions or concerns on the above. We have set up a specific e-mail address:

- Brexit@Hypertherm.com

Further you can contact us telephone number:

- Maurice Kruijtzer: +31 615435841

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Hypertherm Europe BV

4704 SE Roosendaal The Netherlands